

GREATEST CANVASS EVER MADE!

The Entire Drug Trade of Greater New York Pronounce Paine's Celery Compound Beyond Dispute the Best Spring Remedy.

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Frederick Kleinschmidt, Columbus avenue, corner of Eighty-eighth street:

"Paine's celery compound is a good medicine, and I can recommend it as such. I have never heard a word against it from any of my customers. Its sale is increasing just now, as it always does in the Spring—that's only natural—but this remedy has always had a steadily increasing sale with me. It is a residence district, and my customers are all persons who live in this neighborhood; consequently, I sell large quantities of all these prepared remedies, but none of them appears to give such general satisfaction as Paine's celery compound."

John Liddle, Columbus avenue and Ninth street:

"I sell Paine's celery compound, and so far as I know it gives my customers satisfaction. With me its sale has increased lately."

W. H. McNair, No. 226 Ninth avenue, corner of Twenty-fourth street:

"Paine's celery compound is one of the best selling medicines I handle. Its sales have increased right along ever since I began selling it. I have always heard the medicine spoken of as an excellent remedy, and I think that is so."

F. O. Lindley, of F. O. Lindley & Co., No. 540 Columbus avenue, corner of Eighty-sixth street:

"The sales so far this Spring of Paine's celery compound with us have been larger than usual. It is a remedy that sells well all the year round, and so far as we know, never fails to satisfy our customers. I believe it is a good remedy, and I don't say this simply because of its large sale, but because I have heard so many people who have used it speak of it as a splendid tonic."

Charles F. Kilpert, of Kilpert & Co.,

they unhesitatingly express themselves, without exception, in its favor, declaring that the sale of a medicine of this kind is the greatest criterion as to the quality of the article. They point to their sales books as proof that Paine's celery compound leads all other Spring remedies."

Druggist E. J. Sultan, at the corner of Twenty-third street and Third avenue, under the Ophthalmic Hospital, says:

"The sale of Paine's celery compound is something wonderful. You can quote me as certifying to its good qualities; also, that I am in a position to know of its widespread popularity, as a great many of my customers live on Long Island and stop here on their way to the ferry to get this remedy. My weekly sales amount to between fifty and sixty bottles with an increasing demand."

A. L. Goldwater, proprietor of the Park Avenue Pharmacy, Park avenue, corner of Thirty-third street, says:

"The sale of Paine's celery compound is on the increase, and that is a guarantee of its worth."

Thomas E. Davis, who has been established as a druggist at No. 543 Third avenue,

plishes, druggists and men of the trade should not be surprised at the enormous sale of Paine's celery compound."

John Kiehl & Co., druggists, at No. 105 Third avenue, corner of Thirteenth street, give Paine's celery compound their indorsement in the following language:

"We have not heard a single complaint from any of our customers who have called for and received Paine's celery compound. It is becoming a household remedy for numerous complaints."

L. Jannet & Co., dispensing chemists and druggists at No. 512 Sixth avenue, says:

"A good article, no matter what it may be, will always sell itself. I see no reason why Paine's celery compound should not continue to have an increasing sale. The article certainly merits it."

Gustav Boehme, druggist, at No. 709 Seventh avenue, when asked for his opinion of Paine's celery compound, said: "I know of several cures of kidney complaint that have been brought about through the use of Paine's celery compound. A druggist is really compelled to keep it or suffer the loss of trade. I don't if there is a druggist in New York but what has at least five sales a week of Paine's celery compound."

L. Keyser, druggist in the Racquet Club Building, at No. 430 Sixth avenue, corner of Twenty-sixth street, says:

"It is an article most druggists have within easy reach in their stores, as the calls for Paine's celery compound are so numerous that it saves time for those in charge to have it in a handy place. The sale of Paine's celery compound is certainly on the increase."

Charles H. White, proprietor of the "St. Catherine Pharmacy," at the corner of Madison avenue and Fifty-third street, the man who fills the prescriptions for our millionaires on upper Fifth avenue, says:

"We always keep a full stock of Paine's celery compound on hand. It is unnecessary to say that Paine's celery compound is a good thing. The public knows that."

Charles Warsaw, proprietor of the Olympia Pharmacy, at Broadway and Forty-fifth street, says:

"I most cheerfully recommend those who have not yet tried Paine's celery compound for such ailments as kidney disease, disordered blood or a poor appetite to purchase a bottle, and I think they will find satisfactory results in a very short time. It has a steady sale."

M. J. Breitenbach, pharmacist and druggist, in the Studio Building, at No. 591 Madison avenue, corner of Fifty-seventh street, says:

"The sale of Paine's celery compound is just as steady as ever. With the Spring's advent this remedy will naturally take a jump."

Frederick K. James, graduate in pharmacy, Eighth avenue, corner Forty-fourth street, says:

"I have always found Paine's celery compound to give satisfaction. It is an invigorating preparation, which the public have long since recognized. My sales continue to increase."

P. De Loughry, druggist, No. 521 Seventh avenue, corner Fifty-third street, says:

"As a selling article and a general door of good Paine's celery compound has no equal. I have a regular steady sale for it and always keep a good stock on hand."

Meyer's Pharmacy, No. 681 Eighth avenue, one of the largest drug stores on that thoroughfare, gives Paine's celery compound hearty indorsement in the following language:

"I have no hesitancy in stating that Paine's celery compound has a sale of three to one of any other article of its kind. It is really forcing every other preparation out of the market, so popular is it with the public. My sales are about two gross a month with increasing demand for it."

John C. English, druggist and chemist, of No. 828 Eighth avenue, says:

"The sale of Paine's celery compound is on the increase. As a Spring medicine it leads them all."

E. St. J. Barrett, apothecary, No. 464 Eighth avenue, says:

"Everything points to a still greater increase in the sale of Paine's celery compound. It is a medicine that appeals to those whose blood needs purifying, and I can recommend nothing better than Paine's celery compound."

Gebhard & Bell, pharmacists, corner of Eighth avenue and Twenty-eighth street, say:

"We sell a great quantity of Paine's celery compound and find it gives entire satisfaction. We have recommended Paine's celery compound time and time again as a cure for nervousness and general debility."

W. N. Neergaard, No. 336 Sixth avenue, established 1852, says:

"From new on our sales of Paine's celery compound will be double what they were. As a Spring medicine it is a No. 1."

Charles Regnault, apothecary, at No. 232 Eighth avenue, says:

"No other medicine has had such a large sale in years, and it is meeting with an unprecedented demand. I cannot say anything more laudatory of the article than to refer you to my sale book, which you will see is pretty well filled up with records of



WILLIAM P. WUEST, No. 66 SIEGEL STREET, BROOKLYN.

the sale of Paine's celery compound."

The Long Acre Pharmacy, No. 1491 Broadway, says:

"We sell a great quantity of Paine's celery compound, and its large sale is the best example of its popularity as a blood purifier and medicine for Spring complaints. We recommend it from the fact that our customers all speak so highly of it—and, you know, the man who is sick is usually the best judge."

Fred E. Roen & Co., No. 521 Sixth avenue, says:

"For any one whose nervous condition is run down, Paine's celery compound has no equal, and the demand for the compound is simply enormous. Several of our customers are troubled with kidney complaint and all speak in the highest terms of its curative qualities, and say that they have noticed that its benefit dated from the use of the first bottle."

E. D. Paxton & Co., druggists, at No. 1449 Broadway, corner of Forty-first street, say that Paine's celery compound is meeting with an unprecedented sale and that their customers all speak in the highest terms of the great medicinal qualities of the compound, calling it a great blood purifier and general tonic, and without a peer as a curative for all nervous complaints.

Weismann & Milnebach, druggists at No. 9 Bible House, say:

"There has never been placed on the market a prepared remedy to compare with Paine's celery compound. Taking its great sale as a criterion, it is a standard remedy for all ills, as our customers call for it in all cases of nervous debility and as a general tonic for the system."

Martha Arnschmidt & Co., pharmacists, No. 570 Eighth avenue, say:

"We are located in a thickly-populated district, and the demand for Paine's celery compound is very large at this season of the year. My customers speak words of praise for the compound as a great family medicine, and its great sale shows it to be a boon for the sick and debilitated."

Hunt & Gregorius, No. 421 Eighth avenue, say:

"We sell more of Paine's celery compound than all others combined, and the compound is in the market to stay. It is a standard remedy in all cases of kidney trouble and nervous diseases. It has a large sale now, being in great demand as a blood purifier and Spring medicine."

Pharmacist Falkner, No. 808 Eighth avenue, says:

"There is a steady call for Paine's celery compound. The sale will naturally double itself on account of its wide use as a Spring medicine."

Paul F. Metzger, druggist, at Forty-second street and Eighth avenue, says:

"Paine's celery compound has the largest sale of any Spring medicine now on the market, and I think its use as a standard medicine is now assured. All the people who have tried the compound invariably return and buy again of the article, so it really speaks for itself."

Griffiths & Co., druggists, at No. 2241 Third avenue, corner of One Hundred and Twenty-second street, say:

"Our sales are very large and increasing every day, as this is the season of the year when all blood purifiers are in demand."

Druggist Alexander, No. 343 Third avenue, corner of One Hundred and Twentieth street and Park avenue, says:

"Our sales of Paine's celery compound are on the upward move, and we look for a great rush on it, as it is known the world over as a good Spring medicine."

Henschel, American and German pharmacy, No. 2628 Lexington avenue, corner One Hundred and Twenty-fourth street, says:

"Our sales of Paine's celery compound keep merrily on, and, so far as I know, the remedy seems to give satisfaction to purchasers."

Engelhard & Goldmann, apothecaries, No. 2126 Third avenue, corner One Hundred and Sixteenth street, say:

"We sell a great amount of Paine's celery compound. It must have accomplished some good to have so many friends and believers in it."

William Heuther, druggist, at No. 1822 Lexington avenue, says:

"When you ask my opinion of Paine's celery compound, I cannot give it, as I have never used the medicine, but a great number of my customers have, and they all speak well of the compound."

Edward S. Conway & Co., dispensing chemists, No. 67 Lexington avenue, corner Twenty-seventh street, say:

"We are pleased at all times to recommend a good article to a customer and have in several cases so recommended Paine's celery compound. There is an increasing demand for this medicine."

Hendler & Schlessinger, wholesale and retail druggists, chemists and importers, Third avenue, corner Tenth street, established in 1843, say:

"We find the sale of Paine's celery compound increasing daily, and now sell more of it than of any three other patent medicines. This is, perhaps, due to our popularity, or more likely to the merit of the medicine."

Paine's celery compound leads them all. As a general tonic and builder up of a worn out nervous system the compound has no equal."

James Wood, druggist, at No. 2227 Third avenue, says:

"Well, I can only speak words of praise for Paine's celery compound. My patrons all speak well of Paine's celery compound."

Horace M. Brasz, druggist, at No. 2027 Third avenue, corner of One Hundred and Eleventh street, says:

"The demand for Paine's celery compound is very large, and just at present, when Spring remedies are largely in use, the extraordinarily heavy demand for the compound is the best criterion as to its power as a curative for all general complaints, notably kidney troubles."

Pharmacist Edward, No. 2051 Lexington avenue, speaks in the highest terms of Paine's celery compound, and, as he is in a large business in the drug line, he is in a position to judge. He says that his numerous patrons speak in the very highest terms of the good qualities of the compound, and that his immense sales of the article are proof of its very deserving merit as a tonic for debilitated people."

Pharmacist Clemens, No. 2063 Third avenue, corner One Hundred and Thirteenth street, says:

"We have our share of the sale of Paine's celery compound. It seems to give general satisfaction to those who purchase the article."

Pharmacist Brothing, Park avenue and One Hundred and Twenty-second street, says:

"A druggist has to at all times keep what the public want, and that is Paine's celery compound. We find no decrease in our sales, but on the contrary there is an increase. As a Spring medicine it has a great call."

Pharmacist Wohlfarth, No. 2002 Third avenue, corner One Hundred and Tenth street, established 1858, says:

"Paine's celery compound is becoming a household article, and we have a great run on it. There will be an extra demand from now on for it on account of its great benefit as a Spring medicine."

Henry A. Vogt, pharmacist, No. 1601 Lexington avenue, corner One Hundred and Sixth street, says:

"I sell a great amount of Paine's celery compound, and it has, so far as I know, greatly improved the health of those who have purchased the article. This is the time of the year when the compound has its greatest sale. People buy it as a Spring medicine."

James S. Higgins, pharmacist, No. 1850 Lexington avenue, corner One Hundred and Seventeenth street, says:

"I find, on inquiring of a number of my customers, who have purchased Paine's celery compound, that the medicine is a first rate article, and that I suppose is the reason of its wonderful sale. It is very good for nervousness."

James P. Colonal, druggist, at No. 1087 Third avenue, says:

"We always keep a full stock of Paine's celery compound on hand, and find a ready and steady sale for the article."

The manager of the Crystal Pharmacy, at No. 2086 Third avenue, says:

"We know of no remedy now on the market that has such a sale and gives such general satisfaction as Paine's celery compound."

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THE BEST SELLER OF ALL.

In the Western District of Brooklyn No Other Spring Remedy Is So Much in Demand.

The demand for Paine's celery compound in Brooklyn is tremendous. All the druggists admit this fact. They say that there is more call for it than for any other remedy of its kind. Always a ready seller, it never was more popular than at the present time.

A very careful canvass of the Western District shows that in all the residential quarters, whether on the Heights, the Hill, the Park Slope or in the outlying districts, the same feeling of confidence in the merits of the compound prevails.

Not one of the druggists interviewed had heard a single word uttered against it by any of their customers. On the contrary, the comments on the compound have been most favorable. In many instances users of it say that it has benefited them a great deal.

The trade in the Western District acknowledges that the demand is steadily increasing. The interviewers follow:

Adrian Paradis, of No. 191 Fulton street and No. 483 Myrtle avenue:

"We sell more of Paine's celery compound now than we ever did. The sales this Spring are almost double what they were last Spring. The compound is the best and quickest seller of all the nerve medicines that are upon the market to-day. A number of my customers have praised it very highly, saying that the compound has done them more good than anything taken by them previously. These expressions of satisfaction explain the success of the medicine. It seems to convince people that it really is all that it claims for itself. We never hear any one say that he is disappointed in the compound."

John W. James, Jr., of Towns & James, No. 216 Fulton street:

"We have a large trade throughout the city and are in a position to know what medicines are in the most demand. None is a quicker or better seller than Paine's celery compound. None has shown a more marked increase over last year's sales. None has a firmer grip on the good will of the public. Everywhere it is tried it appears to afford satisfaction. We do not get any complaints from any source in regard to it, and we often hear it spoken of in a complimentary manner. We send out

large quantities of it to all parts of Brooklyn."

W. C. Bolton, president of the Bolton Drug Company, Limited, with main stores at Nos. 264, 266, 268 and 270 Fulton street, and branches at No. 456 Fulton street, Nos. 273 and 275 Flatbush street, and No. 227 Columbia street:

"Paine's Celery Compound is being well advertised and the public responds promptly. We are using in our four stores about two gross a week and find it not an easy task to keep up our stock. The public demand is for Paine's celery compound, and life is too short to say them nay."

J. F. Morrissey, Fulton street and Myrtle avenue:

"We have mostly a transient trade. Our store is on the busiest corner in all the city. We find a steady demand for Paine's celery compound. It is an excellent seller. There is no other Spring nerve tonic that equals it in sales. The demand for it this year is greater than it was in 1895, although that was a good year for it. We hear no complaints from any source about the compound. Those who use it appear to believe that it does what it claims to do. The public is variable as a rule in its use of these medicines, but seems to make an exception in favor of Paine's celery compound."

M. Shepard, manager for the Douglas Drug Company, No. 423 Fulton street:

"We have no reason to complain about the sale of Paine's celery compound. The demand this Spring is brisker than it has ever been before. Its increasing popularity is quite noticeable. We, of course, handle all the principal nerve tonics. The greatest call is for the compound. No other Spring remedy is so much in demand. We sold a large quantity of the compound last Spring, but the sale this Spring is still larger. It retains the confidence of its patrons and gains new friends all the time. I know of no better seller than it is. It has secured the stamp of public approval, and the circle of its admirers is continually growing greater."

J. R. Martin, of J. R. Martin & Co., No. 348 Fulton street:

"I have not the exact figures just at hand for a positive statement about the sale of Paine's celery compound this Spring as compared with the Spring of 1895, but I feel safe in saying that there is a slight increase in the demand for it."

W. W. McKee, prescription clerk for Philo Jackson, No. 1293 Fulton street:

"We sell a great deal of Paine's celery compound. It is more often called for than any other Spring medicine. It seems to give satisfaction to every one, for we never hear any one complain about it. I know of no medicine of its kind that is so great a public favorite. The demand for it never shows any sign of letting up, but continues active and steady at all times, and never more so than at this season of the year. Our sales for this Spring are ahead of those we made for the same period in 1895. No one could ask for or expect a better seller than Paine's celery compound. It is up to date and no mistake."

O. H. Schoeder, of No. 1341 Fulton street:

"The increase in the demand for Paine's celery compound is wonderful. There is nothing among remedies of its class that will compare with it. It is the best springer of the lot, always far ahead in the race for patronage. We are selling more of it now

than we ever did. I have never heard a word spoken against it, and I have heard, on the other hand, a good deal said in its favor. Some of my customers think most highly of it and take it regularly. There can be no doubt of its popularity. During all the time I have handled it it has been growing surely in favor."

J. Fred Windolph, of J. Fred Windolph & Co., corner of State street and Flatbush avenue:

"Paine's celery compound is the leader among all the class of medicines. There is no other remedy of its kind in which the public appears to have so much faith. I know of no other seller so popular. There is a steady increase in demand for it. Those who give it a trial seem to be perfectly satisfied with the results. If I owned a building, wished to dispose of it and was offered the equivalent of the price I asked in bottles of Paine's celery compound I should feel confident that I could readily sell the entire stock of them. Of all the prepared nerve medicines now in the market there is none that equals it in public favor."

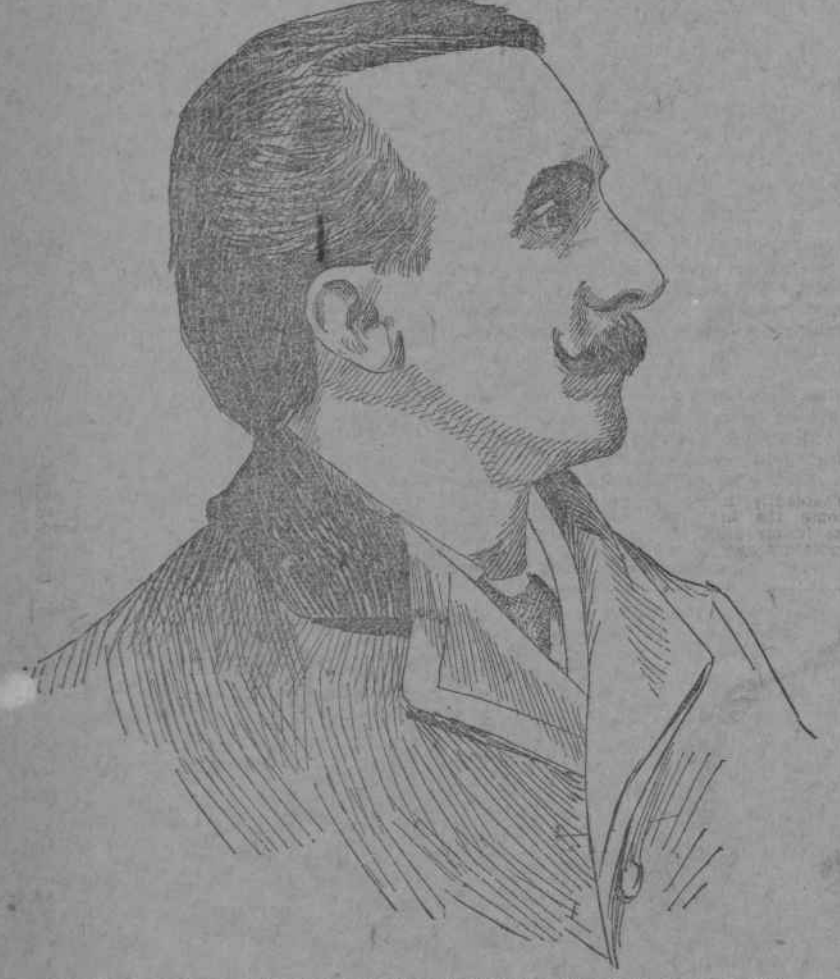
H. S. Stone, No. 185 Flatbush avenue:

"Paine's celery compound sells better than any other medicine of the same kind handled by me. There has been no falling off in the demand for it. On the contrary there has been a decided increase in the demand for it among my customers. The sale of Paine's celery compound last Spring was excellent, but the call for it this Spring is even greater. It appears to give perfect satisfaction to those who take it, for I have as yet to hear the first complaint about it from any of my patrons. There is no other prepared Spring remedy and blood purifier that equals it in popularity."

William Hunte, No. 32 Fifth avenue:

"I believe I may safely say that there is no other Spring medicine and blood purifier of the same sort that sells better than Paine's celery compound. I speak conservatively, and therefore instead of saying it is the very best seller, I say that it is as good a seller as any. There is none with which it will not compare most favorably. My experience here is that the public thinks more highly of it perhaps than of any other of the nerve tonics in the market. The demand for it has always been

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J. GARDNER, BROADWAY AND FORTY-THIRD STREET, NEW YORK

Columbus avenue and One Hundred and Second street:

"Paine's celery compound has a large sale with us, and the demand for it is increasing every day. The sale of it with me is larger than that of any other such medicine. It seems to grow in favor all the time. I always sell more of it in the Spring than any other time, and this year there is a larger demand for it than ever."

Charles F. Hatterman, Columbus avenue, corner of Ninety-ninth street:

"I think Paine's celery compound is a good remedy. I sell lots of it, and am constantly hearing from my customers of the good it has done them. I think myself that it is a good remedy for nervous complaints. With me its sale has increased considerably in the last month."

R. Bechmann, Ninth avenue, corner of Fifty-first street:

"I sell a good deal of Paine's celery compound, and so far as I know it has always given the greatest satisfaction to my customers. For nervous complaints of every kind it seems to be a fine remedy—at least all my customers who have tried it speak well of it."

JOHN M. HUME.

corner of Thirty-sixth street, for forty

years, indorses Paine's celery compound as follows:

"As a cure for nervousness and all other ailments it claims to cure, I thoroughly indorse Paine's celery compound and recommend it to the public. My sales average a gross a month."

The manager of the Mutual Drug Company, at No. 432 Third avenue, corner of Thirtieth street, says:

"It is a good investment for any person suffering from nervousness, and it is also beneficial as a tonic. Our sales are on the increase."

Mr. Wels, of Wels & Chubbuck, chemists and family druggists, at No. 381 Fourth avenue, with another store at Rockaway Beach, Long Island, is a firm believer in the curative powers of Paine's celery compound, indorses the medicine and recommends it as a sure cure for all it claims to benefit. He says:

"As a builder up of the system and as an appetizer it has no equal."

F. W. Schoonmaker, one of the largest retail druggists of New York, whose place is directly opposite the Grand Central depot, Forty-second street and Park avenue, says:

"There is a steady demand for Paine's celery compound, which has the public's confidence. Our sales are increasing every day."

F. W. Kinsman, one of the pioneer retail druggists of New York, who has been established at No. 343 Fourth avenue, corner of Twenty-fifth street, since 1850, with branch stores in Augusta, Me., certifies to the good results and popularity of Paine's celery compound as follows:

"Our sales of Paine's celery compound, which I have always recommended to our customers, are in the neighborhood of five gross a month, with sales on the increase. It's a tip-top preparation, and to those who suffer from a poor appetite, or whose blood is not in good condition, I cheerfully recommend Paine's celery compound."

L. W. Seifert, of No. 622 Third avenue, corner of Fortieth street, says:

"Paine's celery compound is in the front rank as a selling article for the purifying of the blood."

A. W. Stewart & Co., druggists, in the Abbey Building, at Thirty-eighth street and Broadway, say:

"Our sales of Paine's celery compound average above any other medicine of its kind on the market."

F. O. Collins, apothecary and druggist, at No. 131 Third avenue, near Fourteenth street, says: